



Vacancy

NEO PAINTS FACTORY (PTY) LTD, the leading Namibia paint manufacturer, has an exciting employment opportunity available in Namibia. We invite enthusiastic, suitably qualified people who wish to build a career for themselves in NEO Paints to apply for the following position.

Sales Representative – Windhoek

PURPOSE OF THE JOB:

- To Promote and Ensure Preference for NEO paints products at all Customer contact points in Windhoek and surrounding areas.

KEY PERFORMANCE AREAS:

- Expertly advise ALL Paint Customers regarding product selection, specification, and application of NEO Paints Products.
- Engage in customer-driven NEO Paints product promotion and training activities
- Ensure sufficient stock levels of relevant NEO products at all Customer contact points
- Continuous drive for the optimal display of Neo Paints Products at all customer contact points
- Supervise and lead the team of NEO merchandisers in the Windhoek and surrounding areas
- Continuous product knowledge development within field sales team

QUALIFICATIONS, COMPETENCIES AND SKILLS REQUIREMENTS:

- Go Getter** - self-motivated people with a high sense of duty and responsibility
- Must** display a true understanding of business principles
- Minimum: Grade 12 HIGCSE (or equivalent)
- Computer literate (MS Excel, Word & PPT)
- Minimum five years' experience as a Sales Representative
- Good communication and writing skills
- Namibian Citizen
- Valid Driver's Licence

The following shall be added advantage:

- Tertiary qualifications, with Marketing and /or Chemistry subjects will be an advantage
- Previous experience in product application training (not only paint) will be an advantage
- Understanding of and exposure to the construction and renovation industry

Send CV to recruitment@neopaints.com

Closing date: 30 March 2023

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VACANCY: NEO PAINTS WINDHOEK, NAMIBIA

MARKETING ASSISTANT

PURPOSE OF THE JOB:

- Support Marketing Manager with planning, implementing, and monitoring of marketing campaigns and product releases activities.
- Coordinate and manage product displays with the production of marketing material.
- Plan and coordinate for potential promotional programs, such as social media, website, and press releases.
- Monitor and manage internal systems and media.
- Coordinate and maintain with the technical marketing system and after support for the Sales and Marketing Systems.
- Other as the Sales Manager.

KEY PERFORMANCE AREAS:

- Excellent time-keeping, closely with the Marketing Manager, providing strategic support in the Sales and Marketing activities.
- Good working ability in marketing campaigns.
- Good communication and coordination skills with the production of marketing material.
- Ability to coordinate for potential promotional programs, such as social media, website, and press releases.
- Monitor and manage internal systems and media.
- Coordinate and maintain with the technical marketing system and after support for the Sales and Marketing Systems.
- Other as the Sales Manager.

QUALIFICATIONS, COMPETENCIES AND SKILLS REQUIREMENTS:

- Minimum qualification of Certificate/Diploma in relevant field is required.
- Minimum 3 years marketing experience in a similar position.
- Minimum 3 years of marketing experience.
- Ability to motivate and influence in a team.
- Good communication and coordination skills.
- Good organizational skills.
- Computer literate in Microsoft Office (Word, Excel, PowerPoint).
- Good interpersonal and people skills.
- Good communication and people skills.
- Willing to travel within Namibia.

Closing date: 15 March

Please email your resume and cover letter to: recruitment@neopaints.com

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