



Job Title: Temporary Business Development Officer

About Us: Namibia Businesses Development Academy (NBDA) is a dynamic and forward-thinking organization committed to driving innovation, growth, and empowerment. As a leading force in business development, we are seeking a dedicated and results-driven Temporary Business Development Officer to join our team.

Job Overview: We are looking for a motivated individual to contribute to our business expansion efforts on a temporary basis. The Business Development Officer will play a key role in identifying growth opportunities, establishing partnerships, and implementing strategies to enhance our impact.

Responsibilities:

- Conduct market research to identify potential clients and business opportunities.
- Build and maintain relationships with key stakeholders, partners, and clients.
- Develop and execute business development strategies to achieve organizational goals.
- Prepare and deliver compelling presentations to prospective clients.
- Collaborate with the team to design and implement effective marketing initiatives.
- Provide regular reports on business development activities and outcomes.

Qualifications:

- Grade 12 with 25 points and E in English
- A Tertiary qualification in Business or related will be advantage.
- Proven experience in business development or a related field.
- Strong understanding of business trends and market dynamics.
- Excellent communication and presentation skills.
- Goal-oriented with a proactive and collaborative approach.
- Ability to work independently and meet targets.

Duration: Temporary Position (6 months)

Location: Windhoek

How to Apply: Interested candidates are invited to submit their resume and a cover letter outlining their relevant experience to hr@nbda.club. Please include "Temporary Business Development Officer Application" in the subject line.

Application Deadline: 31 December 2023

NBDA is an equal opportunity employer, and we encourage candidates of all backgrounds to apply. We appreciate all applications, but only those selected for an interview will be contacted.